Financial statements of Save the Children Canada

December 31, 2019

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Independent Auditor's Report

To the Members of Save the Children Canada

Opinion

We have audited the financial statements of Save the Children Canada (the "Organization"), which comprise the statement of financial position as at December 31, 2019, and the statements of operations and changes in net assets, and of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Original signed by Deloitte LLP

Chartered Professional Accountants Licensed Public Accountants May 19, 2020

Statement of financial position As at December 31, 2019

	2019	2018
Note	es \$	\$
Assets		
Current assets		
Cash 3	8,109,387	14,581,903
Marketable securities 3 and	i 4 2,175,253	2,110,186
Accounts receivable	526,637	1,450,424
Advances to partners	5,968,827	4,183,493
Prepaid expenses	141,499	129,910
	16,921,603	22,455,916
Capital assets 5	895,791	1,044,893
	17,817,394	23,500,809
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities 11	982,198	1,920,805
Deferred revenue 6	12,900,834	16,311,095
	13,883,032	18,231,900
Commitments 7		
Net assets		
General Fund 14	760,562	1,295,109
Reserve Fund	2,973,800	2,973,800
Strategic Initiatives Fund	200,000	1,000,000
	3,934,362	5,268,909
	17,817,394	23,500,809

The accompanying notes are an integral part of the financial statements.

On behalf of the Board

_____, Director S

Statement of operations and changes in net assets

Year ended December 31, 2019

			·				<u> </u>		
			Strategic	_			Strategic	_	
		General	Initiatives	Reserve	2019	General	Initiatives	Reserve	2018
		Fund	Fund	Fund	Total	Fund	Fund	Fund	Total
	Notes	\$	\$	\$	\$	\$	\$	\$	\$
		(Note 14)				(Note 14)			
Revenue									
Contributions	11	11,352,023	_	_	11,352,023	15,187,151	_	_	15,187,151
Global Affairs Canada	11	30,104,411			30,104,411	30,938,930	_	_	30,938,930
International grants		3,448,120	_		3,448,120	1,843,723		_	1,843,723
Interest and other income		89,812	_		89,812	69,795			69,795
Unrealized capital gains		09,012	_	22,375	22,375		_	_	09,795
Bequests			_	537,341	632,166	288,342	_	 1,633,944	 1,922,286
Total revenue		45,089,191		559,716		48,327,941		1,633,944	49,961,885
Total revenue		45,089,191	_	559,710	45,648,907	40,327,941	_	1,033,944	49,901,005
Program expenses	10 and 16								
International	13	38,281,806	_	_	38,281,806	40,218,290	_	_	40,218,290
Canadian		1,012,191	_	_	1,012,191	1,377,633	_	_	1,377,633
Canadian		39,293,997	_	_	39,293,997	41,595,923	_	_	41,595,923
					00/200/00/	11,000,020			11,333,323
Operating and other expenses									
Fundraising	10	4,765,456	_	_	4,765,456	3,932,939	_	_	3,932,939
Communication		479,044	_	_	479,044	695,992	_	_	695,992
Unrealized capital losses		-	_	_	_	_	_	31,642	31,642
General administration	10	2,245,102	_	_	2,245,102	2,213,925	_	_	2,213,925
Amortization		176,667	_	_	176,667	180,935	_	_	180,935
		7,666,269	_	—	7,666,269	7,023,791	_	31,642	7,055,433
Total expenses		46,960,266	_	_	46,960,266	48,619,714	_	31,642	48,651,356
(Deficiency) excess of revenue over									
expenses for the year		<i></i>							
before the undernoted		(1,871,075)	—	559,716	(1,311,359)	(291,773)	—	1,602,302	1,310,529
Foreign exchange (loss) gain		(23,188)	-	_	(23,188)	1,269	_	_	1,269
(Deficiency) excess of revenue over		<i></i>			<i></i>	(222 52 1)			
expenses for the year		(1,894,263)		559,716	(1,334,547)	(290,504)	—	1,602,302	1,311,798
Net assets, beginning of year		1,295,109	1,000,000	2,973,800	5,268,909	683,311	350,000	2,923,800	3,957,111
Inter-fund transfers	8	1,359,716	(800,000)	(559,716)	_	902,302	650,000	(1,552,302)	
Net assets, end of year		760,562	200,000	2,973,800	3,934,362	1,295,109	1,000,000	2,973,800	5,268,909

The accompanying notes are an integral part of the financial statements.

Statement of cash flows Year ended December 31, 2019

	2019	2018
	\$	\$
		i
Operating activities		
(Deficiency) excess of revenue over expenses for the year Items not affecting cash flows	(1,334,547)	1,311,798
Unrealized capital gains	(22,375)	31,642
Amortization		
Amortization	176,667	180,935
	(1,180,255)	1,524,375
Changes in working capital items		(606.470)
Accounts receivable	923,787	(696,470)
Advances to partners	(1,785,334)	174,569
Prepaid expenses	(11,589)	16,293
Accounts payable and accrued liabilities	(938,607)	(1,193,880)
Deferred revenue	(3,410,261)	(1,144,564)
	(6,402,259)	(1,319,677)
Investing activities		
Net change in marketable securities	(42,692)	(49,959)
Purchases of capital assets	(27,565)	(9,885)
·	(70,257)	(59,844)
Net decrease in cash for the year	(6,472,516)	(1,379,521)
Cash, beginning of year	14,581,903	15,961,424
Cash, end of year	8,109,387	14,581,903

As indicated in Note 3, certain of the Organization's cash and marketable securities are restricted.

The accompanying notes are an integral part of the financial statements.

1. Nature of operations

As a member of the world's leading independent child rights organization, Save the Children Canada's (the "Organization") mission is to inspire breakthroughs in the way the world treats children, and to achieve immediate and lasting change in their lives. The Organization works to create a world in which every child attains the right to survival, protection, development and participation.

The Organization is a registered charity under the Canadian Income Tax Act, was incorporated in 1946 under Part II of the Canada Corporations Act and was continued under the Canada Not-for-Profit Corporations Act on March 4, 2014. The Organization is, at the same time, a member of a federated model called Save the Children Association ("Save the Children"), a Swiss Membership organization.

Save the Children comprises 30 independent non-profit organization members (27 full members and 3 associate members). In 2011, members of the association created a global implementing structure called Save the Children International ("SCI"), a United Kingdom based charitable entity. All the members of Save the Children are working to deliver a shared strategy, including vision, mission, values and theory of change. While each member continues to direct and support its own programs, internationally these are implemented by SCI to be delivered through a merged operation within 120 countries, managed through seven regional hubs and reporting to a central office. In 2019 Save the Children movement celebrated 100 years since its foundation.

In addition to development and humanitarian programming, an important part of the Organization's work is achieved through advocacy campaigning. The Organization's current campaign, Stop the War on Children, is calling on world leaders to protect the world's children – our children – from the horrors of armed conflict. The Organization's campaign and program delivery is supported by five Global Thematic groups - in health and nutrition, education, child poverty, child protection and child rights governance.

The Organization continues to design programs, coordinate with donors and provide technical assistance to ensure program quality, monitoring and reporting. These activities are funded through grants from institutional donors such as Global Affairs Canada and multilateral funding institutions, partnership with corporations and foundations, and donations from the public.

The Organization controls STCC NPO by virtue of common Board members. STCC NPO was incorporated under the Canada Not-for-Profit Corporations Act on October 22, 2018 and established to pass through certain costs not related to Canadian operations and coordinate activities of the Organization with those of other Save the Children members.

2. Summary of significant accounting policies

Basis of presentation

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations using the deferral method of reporting restricted contributions, and reflect the following significant accounting policies. The financial statements of STCC NPO have not been consolidated with the financial statements of the Organization. Details of this non-consolidated entity are provided in Note 15.

Financial instruments

The Organization's financial assets are comprised of cash, marketable securities, accounts receivable and advances to partners. Financial liabilities are comprised of accounts payable and accrued liabilities.

2. Summary of significant accounting policies (continued)

Financial instruments (continued)

Financial assets and financial liabilities are initially recognized at fair value when the Organization becomes a party to the contractual provisions of the financial instruments. Subsequently, all financial instruments are measured at amortized cost, except for investments in marketable securities quoted in active markets, which are carried at fair value. Any subsequent changes in fair value are recorded in the Statement of operations and changes in net assets.

The fair value of marketable securities is determined directly from published bid prices in an active market.

Marketable securities

Marketable securities are comprised of mutual funds traded in active markets.

Advances to partners

Advances to partners, represent funding advanced to SCI and project partners for international and domestic projects and are recognized as program expenses when the underlying costs are incurred.

Capital assets

Capital assets are recorded at cost. Amortization is recorded on the straight-line basis as follows:

Furniture, fixtures and equipment	5 years
Computer hardware	3 years
Computer software	3 years
Leasehold improvements	Term of lease

Revenue recognition

The Organization uses the deferral method of accounting for restricted contributions. Under this method, restricted contributions and grants are deferred and recognized as revenue when the related eligible program expenses are incurred.

Interest and other income includes dividend and interest income and realized investment gains and losses.

Donated services

The Organization's activities include time donated by a number of volunteers. Since no objective basis exists for recording and assigning values to these donated services, they are not reflected in these financial statements.

Expenses

Program expenses are recorded on the accrual basis. General administration and fundraising expenses are recorded on the accrual basis and represent expenses incurred in Canada.

2. Summary of significant accounting policies (continued)

Allocation of expenses

The Organization allocates general support costs consisting of rent and utilities, and shared costs, to program and fundraising expenses based on budgeted headcount.

Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into Canadian dollars at exchange rates in effect on the reporting dates, and revenue and expenses are translated at rates which approximate those in effect on the transaction dates. Net translation gains and losses are included in the Statement of operations and changes in net assets.

Reserve Fund

The Reserve Fund was initially restricted by the Board of Directors to provide a reserve of approximately six months of operating expenses to protect the Board of Directors and the Organization in adverse circumstances. It is funded by an allocation of bequest revenue and through Board approved transfer of general revenue. Funding in excess of the Reserve Fund target is transferred to the General Fund or may be used for other specific expenses as determined by the Board of Directors.

Strategic Initiatives Fund

The Strategic Initiatives Fund is internally restricted and was established in 2016 to be funded from transfers from the General Fund and used for specific purposes in building the capacity of the Organization and funding longer term initiatives, as determined by the Board of Directors.

Donations in-kind

Donations in-kind are valued at fair value. The recognition of donations in-kind is limited to donations where the Organization takes possession or constructive title of the donation in-kind and either the Organization was the original recipient of the donations, or was involved in partnership with the end user third party organization, or the donations were used in the Organization's programs. Donations in-kind are recorded as revenue and expense at the time when they are received by the beneficiary of the donation in-kind.

Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Accounts requiring significant estimates and assumptions include the valuation of marketable securities, accrued liabilities, the recognition of deferred revenue, and amortization of capital assets.

Notes to the financial statements December 31, 2019

3. Restricted assets

Certain of the Organization's cash and marketable securities are restricted as follows:

	Externally restricted \$	Internally restricted \$	2019 Total \$	Externally restricted \$	Internally restricted \$	2018 Total \$
Deferred revenue (Note 6) Reserve Fund	12,900,834 —	 2,973,800	12,900,834 2,973,800	16,311,095 —	 2,973,800	16,311,095 2,973,800
Strategic Initiatives Fund Add payable to partners	 12,900,834 88,749	<u>200,000</u> 3,173,800 —	200,000 16,074,634 88,749	 16,311,095 55,177	1,000,000 3,973,800 —	<u>1,000,000</u> 20,284,895 55,177
Less advances to partners Total restricted	(5,968,827) 7,020,756	 3,173,800	(5,968,827) 10,194,556	(4,183,493) 12,182,779		(4,183,493) 16,156,579
Unrestricted Total cash and marketable securities			<u>90,084</u> 10,284,640		-	535,510 16,692,089
Consisting of Cash Marketable securities (Note 4)			8,109,387 2,175,253			14,581,903 2,110,186
			10,284,640		-	16,692,089

4. Marketable securities

Marketable securities in the amount of \$2,175,253 (\$2,110,186 in 2018) are comprised of mutual funds.

	Cost \$	2019 Fair value \$	Cost \$	2018 Fair value \$
Mutual funds	2,242,463	2,175,253	2,199,771	2,110,186

5. Capital assets

	Cost \$	Accumulated amortization \$	2019 Net book value \$	2018 Net book value \$
Furniture, fixtures and				
equipment	297,318	103,412	193,906	238,735
Computer hardware	551,286	521,980	29,306	5,673
Computer software	538,368	538,368	-	35,136
Leasehold improvements	880,630	208,051	672,579	765,349
	2,267,602	1,371,811	895,791	1,044,893

6. Deferred revenue

Deferred revenue consists of the following:

	2019 \$	2018 \$
Global Affairs Canada grants Donations Other International Organizations Foundations	9,802,522 2,333,184 367,100 <u>398,028</u> 12,900,834	13,799,873 1,895,158 230,795 <u>385,269</u> 16,311,095

7. Commitments

The Organization has entered into operating commitments and rental leases with various expiry dates to March 2025. The annual payments are as follows:

	\$
2020	634,440
2021	640,241
2022	642,175
2023	638,388
2024	636,634
Thereafter	158,543
	3,350,421

8. Inter-fund transfers

During the year, the Board of Directors approved the following transfers:

- (a) \$559,716 (\$902,302 in 2018) from the Reserve Fund to the General Fund;
- (b) \$800,000 (\$nil in 2018) from the Strategic Initiatives Fund to the General Fund; and
- (c) nil (\$650,000 in 2018) from the Reserve Fund to the Strategic Initiatives Fund.

9. Guarantees

In the normal course of business, the Organization enters into agreements that meet the definition of a guarantee. The Organization's primary guarantees subject to disclosure are as follows:

- (a) The Organization has provided indemnities under a lease agreement for the use of an operating facility. Under the terms of this agreement, the Organization agrees to indemnify the counter parties for various items including, but not limited to, all liabilities, loss, suits, and damages arising during, on or after, the term of the agreement. The maximum amount of any potential future payment cannot be reasonably estimated.
- (b) The Organization indemnifies all directors and volunteers for various items, including but not limited to, all costs to settle suits or actions due to services provided to the Organization, subject to certain restrictions. The Organization has purchased liability insurance to mitigate the cost of any potential future suits or actions. The amount of any potential future payment cannot be reasonably estimated. There were no known actions as at December 31, 2019 and 2018.

10. Allocation of expenses

The Organization has allocated its general support costs based on budgeted headcount as follows:

	Fundraising \$	Program expenses \$	General administration \$	2019 \$
Rent and utilities Shared costs	160,452 108,003 268,455	304,858 205,206 510,064	144,407 97,203 241,610	609,717 410,412 1,020,129
-	Fundraising \$	Program expenses \$	General administration \$	2018 Total \$
Rent and utilities Shared costs	152,874 69,657 222,531	315,700 <u>143,848</u> 459,548	140,129 63,850 203,979	608,703 277,355 886,058

11. Accounts payable and accrued liabilities

There are no outstanding government remittances as at December 31, 2019 and 2018.

12. Additional information

The Organization is a member of Imagine Canada and has been accredited under its Standards Program, which requires disclosure of the amount of donations receipted for income tax purposes.

During the year, the Organization issued donation receipts for income tax purposes in the amount of \$9,525,419 (\$10,076,000 in 2018).

13. International program expenses

International program expenses by region

	2019 \$	2018 \$
West Africa	13,596,974	8,223,299
East Africa	9,004,915	13,964,132
Program management	7,483,173	7,564,032
Middle East	4,389,694	5,899,870
India/Asia	2,471,255	2,692,977
South Africa	557,853	_
South America	398,256	1,760,537
Central America	379,686	113,443
	38,281,806	40,218,290

International program expenses by context

	2019	2018
	\$	\$
International Development	23,649,928	25,508,787
International Humanitarian Response	14,631,878	14,709,503
	38,281,806	40,218,290

14. General Fund

	Operations \$	Invested in capital assets \$	2019 Total \$
Balance, beginning of year Deficiency of revenue over	250,216	1,044,893	1,295,109
expenses	(1,717,596)	(176,667)	(1,894,263)
Inter-fund transfers (Note 8)	1,359,716	_	1,359,716
Purchases of capital assets	(27,565)	27,565	_
	(135,229)	895,791	760,562

14. General Fund (continued)

			2018
	Operations \$	Invested in capital assets \$	Total \$
Balance, beginning of year	(532,632)	1,215,943	683,311
Deficiency of revenue over			
expenses	(109,569)	(180,935)	(290,504)
Inter-fund transfers (Note 8)	902,302	—	902,302
Purchases of capital assets	(9,885)	9,885	
	250,216	1,044,893	1,295,109

15. STCC NPO

Financial summaries of STCC NPO as at, and for the year ended, December 31, 2019, are as follows:

Financial position

	2019 \$	2018 \$
Total assets	422,838	54,055
Total liabilities	420,380	56,850
Total net assets (deficiency)	2,458 422,838	<u>(2,795)</u> 54,055

Results of operations

	2019	2018
	\$	\$
Total revenue	805,793	54,154
Total expenses	800,540	56,949
Excess (deficiency) of revenue over expenses	5,253	(2,795)

Related party balances and transactions:

During the year, the Organization made payments on behalf of STCC NPO in the amount of \$769,272 (\$56,603 in 2018), of which \$139,110 (\$56,603 in 2018) is outstanding from STCC NPO as at December 31, 2019.

16. Donations in-kind

The financial statements include \$277,638 (\$467,825 in 2018) with respect to donations in-kind, which is included in contribution revenue and program expenses in the Statement of operations and changes in net assets.

17. Subsequent event

Subsequent to the year-end, on March 11, 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic which has resulted in a series of public health and emergency measures that have been put in place to combat the spread of the virus. The duration and impact of COVID-19 is unknown at this time and it is not possible to reliably estimate the impact that the length and severity of these developments will have on the financial results and condition of the Organization in future periods.